

Letlotlo Education Fund

Fund Factsheet | 31st March 2025



Fund Objective

The fund aims to provide a degree of long-term capital growth by investing in a diversified range of assets. It has a moderately low-risk profile which provides a small degree of risk and volatility for some degree of growth. The seven-vear lock-in period caters for investors with a long-term investment horizon.

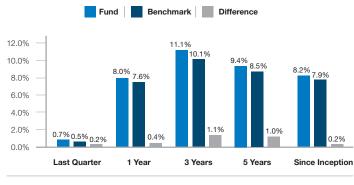
Strategy

The Bifm Letlotlo Education Fund is a multi-asset fund that invests in local and offshore equities, bonds, property, and money market instruments.

Why Choose This Fund?

The fund is suitable for the investor with a moderately low-risk profile who wishes to generate some degree of long-term capital growth. This fund is best suited for individuals who wish to plan and save for predetermined future expenses such as a child's future education.

Performance



Performance Commentary

The Bifm Letlotic Education Fund returned 0.66% over the first quarter of 2025, outperforming the benchmark return of 0.46% by 0.20%. Both asset allocation and stock selection decisions contributed positively to the fund's relative performance over the quarter. Over the 12-month period, the Fund returned 7.96%, outperforming the benchmark by 0.41%.

Local Equities

The Local equity allocation returned 1.36% over the quarter, outperforming the benchmark Domestic Companies Total Return Index (DCTRI) return of 1.35% by 0.01%. Performance was muted over the quarter, with the local equity market (ICO) registering a 0.60% return. The banking sector was the leading performer over the quarter, registering a 2.45% return, led by FNBB and StanChart. The consumer sector stocks returned 1.84% over the quarter. The leading performer within the consumer sector was the 59.18% decline of G4S over the quarter.

Local Bonds

The Local Bond allocation returned 1.22% over the quarter, outperforming the benchmark Fleming Aggregate Bond Index (FABI) return of 0.93% by 0.29%. The local bond market performance continued to be under pressure in the first quarter of 2025 as government bond supply remained elevated. However, bond performance was positive, carrying forth momentum from the last quarter. Government bonds registered a positive performance over the quarter. The parastatal and corporate sectors were also positive.

Offshore Equities

The Offshore Equity allocation returned -1.77% over the quarter, outperforming the benchmark MSCI return of -3.14% by 1.37%.

It has been a challenging start to the year, where global equities, particularly in the US, experienced their worst quarterly performance since 2022, as trade wars and geopolitical risks began to take hold. The US markets trailed other developed markets' performance as growth stocks reversed on the back of increased concerns surrounding tariffs and their potential economic impacts. The market was characterised by short-term swings in sentiment and a preference for defensiveness. The MSCI growth Index, therefore, declined by almost 8% while MSCI US also contracted by 4.6%. The MSCI World Value Index, on the other hand, gained 4.8%.

Offshore Bonds

The Offshore Bond allocation returned 1.51%, underperforming the benchmark Bloomberg Aggregate Bond Index return of 2.49% by 0.99%. Global bond markets had a decent quarter, with the Bloomberg Global Aggregate Index returning 2.64%. Global bonds made consistent progress over the quarter with returns of 0.57%, 1.43% and 0.62% for January, February and March, respectively. The relatively steady trajectory of the bond market over the quarter reflected the more defensive nature of the asset class and the lack of significant monetary policy changes over the period.

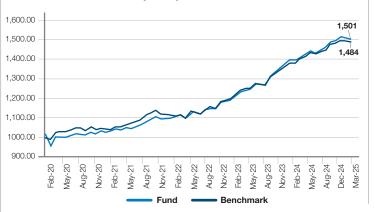
Market Outlook

The quarterly GDP release by Statistics Botswana showed a contraction of 2% in the real GDP over Q4 2024, compared to a growth of 2.3% in the corresponding quarter in 2023. The contraction in the domestic economy was mainly due to registered declines in the real value added by Mining & Quarying, Manufacturing and Agriculture sectors. All other industries recorded positive growth of more than 0.7%. The Non-mining GDP increased by 4% in the quarter. In particular, the Wholesale and Retail Trade, Public Administration & Defence, and Education activities were among the sectors leading to positive growth registered from non-mining GDP.

The unveiling of President Trump's protectionist agenda led to heightened volatility, as initial market optimism faded. Uncertainty remains for the year ahead about the levels of tariffs that will be implemented, the reactions from the various economies, and thus, economic performance. As a result, risk sentiment declined over the quarter, and credit spreads widened; the MSCI World Index ended the quarter in negative territory. Global monetary policy diverged, as the Fed remained on hold despite concerns surrounding growth and reinflation risks. Meanwhile, the BOE cut 25bps in February, and the ECB lowered rates 50bps over the quarter. The Bank of Japan raised its policy rate in Japan to 0.5%, its highest level since 2008.

Total Expenditure Ratio (T.E.R.): 2.53%

Cumulative Returns (BWP)

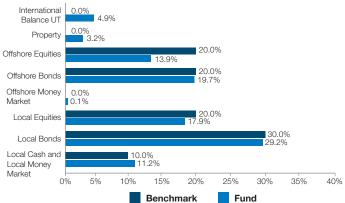


Quick Facts

Portfolio Manager: Bifm Investments Team Launch Date: Feb 2020 Minimum Investment: P200 debit order Fund	Income Distribution w Low-Med Med-high High w Low-Med Med-high High d Geature Income Distribution Frequency ar lock-in period Contact Details Trustees and Custodians Stanbic Bank Botswana Private Bag 00168 Gaborone	Physical Address Bifm Unit Trusts (Pty) Ltd Plot 66458, Fairgrounds Office Par Gaborone, Botswana Plot 396/7 Moffat Street, Central Residential Area Francistown, Botswana Postal Address Private Bag BR185, Broadhurst Gaborone, Botswana T: +(267) 399 2199 / +(267) 241 3047 F: +(267) 399 0358 E: retailservices@bifm.co.bw
---	--	---

You dream of the best education for them, let your investments match the dream.

Asset Allocation



The information contained in this factsheet is provided as general information and does not constitute advice or an offer by Bifm Unit Trusts (Pty) Ltd. The information contained herein is proprietary to Bifm Unit Trusts (Pty) Ltd and/or its content providers are responsible for any damages or losses arising from any use of this information. Past performance is no guarantee of future results, there is no guarantee that this investment will make profits; losses arising from any use of this information. Past performance is no guarantee of future results, there is no guarantee that this investment will make profits; losses arising from any use of this information. Past performance is no guarantee of future results, there is no guarantee that this investment will make profits; losses arising from any use of this information. Past performance is no guarantee of future results, there is no guarantee that this investment will make profits; losses arising from any use of this information. Past performance is no guarantee of future results, there is no guarantee that this investment will make profits; losses arising from any use of this performance is no guarantee of future results, there is no guarantee that this investment will make profits; losses are differed. The future results are required there are calculated to requirements, However, should you beccome aware of any damages address the set that invit in util trusts (Pty) Ltd. Pito 66458, Block A, 3rd Future results are required to requirements, However, should you beccome aware of any damages address the set the set that invit in trusts (Pty) Ltd. Pito 66458, Block A, 3rd Future results are required to requirements, However, should you beccome aware of any damages address the set the set that invit in the results are required to requirements. However, should are address the set that are required to requirements, However, should are address the set that are address